

REP: TEL# 703 528 7800 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP SEP4/12 09.54

REP. # _____ OFF. # 6556 SALESMAN # _____

BUYER NAME STEPHANIE KINCAID

SALES PRSN WA- JOE KNAUER

BEVERLY, MA 01915

CLASS:	NATL.	LOCAL	REGIONAL
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[illegible]

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CITY TAX	STATE TAX	CO-OP BILLING NEEDED	DATE
			SEP4/12 09.54

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
AGENCY ADVERTISER CODE = AGENCY PRODUCT CODE = AGENCY EST# = 38												
28	S		1100P-1135P	30		\$2,250.00	8/25	8/25	1		SAT	1
PROGRAM : NEWS ORD COM1 : TP FOR LATE NEWS PART OF A MAKEGOOD MADE UP OF LINES 27-29												
35	A		1113P-1148P	30		\$2,250.00	8/25	8/25	1		SAT	1
PROGRAM : NEWS ORD COM1 : SPOT RAN 1146P NEWS 1113P-1148P DUE NASCAR RUN OVER THIS IS A MAKE-GOOD FOR AUG25 ON LINE-28 FOR 1 SPOT/WK												

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:	LINE#	:	:	:	:	:	DATE	DATE	:	:	:	SPTS

STATION MAKEGOOD OFFERS:

M6	OK'D	BUY#28	MISSED: SAT/1100P-1135P				AUG25		30S	\$2,250.00	(AUG31/12)	
			OFFER: SAT/1113P-1148P				AUG25		30S	\$2,250.00	PLS ADVISE.	
			CMT: SPOT RAN 1146P NEWS 1113P-1148P DUE NASCAR RUN OVER									

AUG/12 142100.00 SEP/12 \$.00 CONTRACT TOTAL 142100.00

TOTAL SPOTS 60

MARKET TOTALS \$367,948 WFTV 39% WKMG 25% WESH 23% WOFL 9% WKCF 0% WRBW 4% CABL 0%

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE